

QG Law Careers and Vacancies

JOB TITLE: Head of Marine

DIVISION: Legal Services

OFFICE: Remote role with on-site attendance required to meet job requirements

We are seeking a dynamic and strategic leader to establish and grow our new Marine practice. This role will serve as a senior representative of the Firm, operating both independently and in close collaboration with the wider QuestGates Group.

The Head of Marine will sit on the Executive Leadership Team (ELT), helping to shape the future of this practice area while embodying our four pillars: People First, Quality Excellence, Positive Accountability and Growth Mindset.

To be successful in the role you will need to demonstrate expertise and client relationships, a commitment to innovation and a determination to provide a market leading service and product on behalf of QGLaw, a QuestGates Company.

Key Skills:

- Lead the development and delivery of QGLaw's Marine practice as a strategic growth area.
- Sit on the Executive Leadership Team (ELT), contributing to Firm wide decision making and strategy.
- Undertake high value fee earning work, ensuring profitability and excellence in client service.
- Provide specialist legal advice across Marine projects.
- Build, lead and inspire a high performing team within the Marine practice.
- Drive business development initiatives to establish QGLaw as a leading legal advisor in the Marine market.
- Actively promote the Firm and Group's services and reputation in the marketplace.
- Manage financial aspects of client files, ensuring efficiency and profitability.
- Identify opportunities for collaboration across departments and within the wider QG Group.

The role involves:

- Support the Managing Director and ELT in running the Firm while championing QGLaw's culture and values and promoting our four pillars.
- Encourage and promote the image, ethos and reputation of the Firm and the wider Group.

- Support the continuing evolution and development of QGLaw and the wider QG Group.
- Mentor and supervise staff, fostering leadership skills and optimising team performance.
- Contribute to training, professional development and career progression.
- Ensure compliance with SRA regulations and Firm procedures and keep up to date with relevant changes in law.
- Maintain strong client relationships, delivering excellence in service and communication.
- To ensure that all client work is dealt with efficiently and that the client is kept regularly informed about progress and costs.
- Build positive relationships with external institutions and organisations.
- Participate in marketing and business development activities across the Firm and Group.
- Safeguard confidentiality of all Firm, Group and client information.
- To do all such other things which are, in the reasonable opinion of the firm, ancillary, necessary or conducive to the role and responsibilities outlined above.

The Package:

- Competitive salary to be discussed
- Enhanced contributory pension
- Performance related bonus
- Flexible benefits
- Enhanced family leave
- Electric car scheme option to be discussed
- Voluntary benefits schemes
- Birthday holiday
- Share purchase scheme with interest free loans

Hours of work:

Standard working week is 35 hours, Monday to Friday with flexibility to work from home /office.

Closing Date for Applications:

Close of business on Tuesday 16th December 2025.

Contact details:

If you would like further information about this vacancy or wish to apply, please email recruitment@questgates.co.uk by the closing date.